DEPARTMENT OF THE ARMY
OFFICE OF THE ASSISTANT SECRETARY OF THE ARMY
ACQUISITION LOGISTICS AND TECHNOLOGY
103 ARMY PENTAGON
WASHINGTON DC 2031-0103
March 5, 2001

REPLY TO
ATTENTION OF
SAAL-PP

MEMORANDUM FOR SEE DISTRIBUTION

SUBJECT: Prohibition on the Use of Numerical Weighting to Evaluate Proposals

The following direction is provided to contracting personnel concerning the prohibition on the use of numerical weighting to evaluate proposals.

Effective immediately with the date of this memorandum, numerical weighting (i.e., assigning points or percentages to evaluation factors and subfactors) is not an authorized method of expressing the relative importance of these factors and subfactors. Evaluation factors and subfactors must be definable in readily understood qualitative terms (i.e., adjectival, colors, or other indicators, but not numbers) and represent the key areas of importance to be considered in the source selection process.

The rewrite of the Army Federal Acquisition Regulation Supplement (AFARS) will reflect this direction. This direction is not waivable, either on an individual or class basis, as an AFARS deviation.

My point of contact for this action is Mr. Stephen L. Lake, 703-681-1039. Please contact him, if he can provide any additional assistance.

Edward G. Elgart
Acting Deputy Assistant Secretary of the Army
(Procurement)

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